

Sector Leaders: 2006

IT Outsourcing

TOP DEALMAKERS BY NUMBER OF DEALS

	Number	Value (millions)	2005 Rank
1 Lehman Brothers	6	\$5,947	24
2 Credit Suisse	6	\$2,284	6
3 Morgan Stanley	4	\$7,910	28
4 Jefferies	4	\$145	8
5 Martin Wolf	4	\$47	38
6 Goldman Sachs	3	\$5,950	12
7 Merrill Lynch	3	\$1,668	13
8 Udata Capital	3	\$13	10
9 Deutsche Bank	2	\$4,425	21
10 JP Morgan	2	\$3,060	26

Sell-side advisors to US outsourcing firms sold to private-equity buyers:

Banc of America Securities (2)	Green Manning & Bunch
Bear Stearns	Harris Williams
Cascadia Capital	Jefferies
Citigroup	Lehman Brothers (2)
Blackstone	Martin Wolf
Credit Suisse (2)	Morgan Stanley
Gleacher Partners	SunTrust Robinson Humphrey
Goldman Sachs	

Global transactions, 2005 & 2006

2005-2006 TOP* SELL-SIDE ADVISORS BY SUBSECTOR (advisor, number of deals)

Rank	CUSTOMER CARE	MULTIPLE SERVICES	SOFTWARE DEVELOPMENT	TRANSACTION PROCESSING
1	Morgan Stanley 2	1 Credit Suisse 3	1 BB&T 5	1 Citigroup 4
2	Goldman Sachs 2	2 CIBC 3	2 Jefferies 3	2 Lehman Brothers 3
3	Lehman Brothers 2	3 Avendus Advisors 3	3 Martin Wolf 3	3 Banc of America 3

OTHER SECTORS COVERED: IT STAFFING, CONTRACT MANUFACTURING

* Advisors ranked by number of deals advised, then (in case of ties) by total value of those deals.